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## Consolidated Financial Results for the Fiscal Year Ended March 31, 2021 (Japanese Accounting Standards)

April 22, 2021

Company name:	SIGMAXYZ Inc.	Stock listing: Tokyo Stock Exchange
Stock code:	6088	URL: <a href="https://www.sigmaxyz.com/">https://www.sigmaxyz.com/</a>
Representative:	Ryuichi Tomimura, Representative Director and President	
Inquiries:	Shinya Tabata, CFO	Telephone: +81-3-6430-3400
Scheduled date of ordinary general meeting of shareholders:	June 24, 2021	
Scheduled date of dividend payment:	June 7, 2021	
Scheduled date of securities report filing:	June 25, 2021	
Preparation of supplementary materials on financial results:	Yes	
Schedule of financial results presentation meeting:	Yes (To be held online to prevent spread of novel coronavirus disease infection)	

(Amounts of less than ¥1 million are rounded down)

### 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2021 (April 1, 2020 to March 31, 2021)

#### (1) Consolidated Operating Results

(% figures indicate year-on-year changes)

Fiscal year ended	Revenue		Operating Profit		Ordinary Profit		Profit Attributable to Owners of Parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2021	14,024	(12.4)	1,747	(21.0)	1,797	(16.9)	1,210	(14.0)
March 31, 2020	16,003	20.1	2,211	74.2	2,164	63.7	1,407	54.8

Note: Comprehensive Income  
 Fiscal year ended March 31, 2021: ¥1,210 million [(14.0)%]  
 Fiscal year ended March 31, 2020: ¥1,407 million [54.8%]

Fiscal year ended	Profit per Share	Profit per Share (Diluted)	Return on Equity	Ratio of Ordinary Profit to Total Assets	Ratio of Operating Profit to Revenue
	Yen	Yen	%	%	%
March 31, 2021	63.32	63.26	23.0	18.0	12.5
March 31, 2020	72.87	72.58	29.3	26.0	13.8

Reference: Share of profit (loss) of entities accounted for using equity method  
 Fiscal year ended March 31, 2021: ¥5 million  
 Fiscal year ended March 31, 2020: -¥111 million

#### (2) Consolidated Financial Position

As of	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
March 31, 2021	10,283	5,462	53.1	287.61
March 31, 2020	9,669	5,036	52.1	263.82

Reference: Equity  
 As of March 31, 2021: ¥5,462 million  
 As of March 31, 2020: ¥5,036 million

#### (3) Consolidated Cash Flows

Fiscal year ended	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Cash and Cash Equivalents at End of Year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2021	1,598	285	(783)	5,275
March 31, 2020	2,335	(2)	34	4,175

## 2. Dividends

	Annual Dividend				
	First Quarter-End	Second Quarter-End	Third Quarter-End	Fiscal Year-End	Total
Fiscal year ended March 31, 2020	— Yen	0.00 Yen	— Yen	22.00 Yen	22.00 Yen
Fiscal year ended March 31, 2021	—	0.00	—	22.00	22.00
Fiscal year ending March 31, 2022 (Forecast)	—	0.00	—	24.00	24.00

	Total Dividends (Annual)	Payout Ratio (Consol.)	Dividend on Equity Ratio (Consol.)
Fiscal year ended March 31, 2020	Millions of yen 453	% 30.2	% 8.8
Fiscal year ended March 31, 2021	453	34.7	8.0
Fiscal year ending March 31, 2022 (Forecast)		30.6	

## 3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2022 (from April 1, 2021 to March 31, 2022)

(% figures indicate year-on-year changes)

	Revenue		Operating Profit		Ordinary Profit		Profit Attributable to Owners of Parent		Profit per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2022	16,000	14.1	2,500	43.0	2,500	39.1	1,500	24.0	78.49

Since “Accounting Standard for Revenue Recognition” (ASBJ Statement No.29), etc. will be applied from the beginning of the fiscal year ending March 31, 2022, the above consolidated earnings forecasts represent the amounts based on the said accounting standard.

\* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries affecting the scope of consolidation):  
None
- (2) Changes in accounting policies, changes in accounting estimates, and retrospective restatements
- 1) Changes in accounting policies associated with revisions to accounting standards: None
  - 2) Changes in accounting policies other than those in item 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatements: None
- (3) Number of shares issued (common stock)

- 1) The number of shares issued as of the end of the period (including treasury shares)

As of March 31, 2021	21,104,300 shares
As of March 31, 2020	21,068,300 shares

- 2) The number of treasury shares as of the end of the period

As of March 31, 2021	2,110,564 shares
As of March 31, 2020	1,977,334 shares

- 3) Average during the period

Fiscal year ended March 31, 2021	19,109,979 shares
Fiscal year ended March 31, 2020	19,312,690 shares

(Reference) Overview of Non-Consolidated Financial Results

**1. Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2021 (April 1, 2020 to March 31, 2021)**

(1) Non-Consolidated Operating Results

(% figures indicate year-on-year changes)

	Revenue		Operating Profit		Ordinary Profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
March 31, 2021	13,736	(13.0)	1,668	(24.1)	1,792	(24.0)	1,247	(13.0)
March 31, 2020	15,797	20.2	2,199	81.2	2,359	81.3	1,433	61.0

	Profit per Share		Profit per Share (Diluted)	
	Yen		Yen	
Fiscal year ended				
March 31, 2021	65.28		65.22	
March 31, 2020	74.21		73.92	

(2) Non-Consolidated Financial Position

	Total Assets		Net Assets		Equity Ratio		Net Assets per Share	
	Millions of yen		Millions of yen		%		Yen	
Fiscal year ended								
March 31, 2021	10,193		5,415		53.1		285.11	
March 31, 2020	9,556		4,951		51.8		259.37	

Reference: Equity

As of March 31, 2021: ¥5,415 million

As of March 31, 2020: ¥4,951 million

\* These quarterly financial statements are outside the scope of quarterly review procedures by certified public accountants or audit corporations.

\* Explanation regarding proper use of financial forecasts, and other special matters

The earnings forecasts and other forward-looking statements presented in these materials reflect information currently available to the Company and assumptions that are deemed to be reasonable, but the Company does not guarantee the achievement of these targets. Actual results may differ significantly as a consequence of numerous factors. For more information on the Company's earnings forecasts and underlying assumptions, please refer to "Overview of Operating Results, etc." on page 2 of the attached documents.

Contents of the attached materials

1. Overview of Operating Results, etc.	2
(1) Overview of Operating Results in Current Fiscal Year	2
(2) Overview of Financial Position in Current Fiscal Year	2
2. Basic Policy Regarding Selection of Accounting Standards	3
3. Consolidated Financial Statements and Important Notes	4
(1) Consolidated Balance Sheet	4
(2) Consolidated Statements of Income and Comprehensive Income	6
Consolidated Statement of Income	6
Consolidated Statement of Comprehensive Income	7
(3) Consolidated Statement of Changes in Equity	8
(4) Consolidated Statement of Cash Flows	9
(5) Notes to Quarterly Consolidated Financial Statements	11
(Notes Regarding Assumption of a Going Concern)	11
(Segment Information, etc.)	11
(Per share information)	13

## 1. Overview of Operating Results, etc.

### (1) Overview of Operating Results in Current Fiscal Year

#### i. Operating Results in Current Fiscal Year

Recently, the Japanese economy has continued to show signs of picking up from the fallout of the novel coronavirus (COVID-19) pandemic although some parts of it still remain weak. We expect the economy to recover down the road. However, we need to closely watch how the COVID-19 pandemic will affect the economies at home and abroad, as well as how fluctuations in the financial and capital markets affect our business operations.

In such an environment, the Group has promoted businesses to support client companies in their digital transformations (DX). During the first quarter ended June 30, 2020, the COVID-19 pandemic affected the Group's operating performance. However, since the second quarter ended September 30, 2020, the volumes of orders received for consulting services have recovered to near year-ago levels. Throughout the fiscal year under review, we continued to deliver services to client companies, making the maximum use of our digital workplace environment.

The consolidated financial results and key business indicators for the fiscal year ended March 31, 2021 are as follows.

Revenue came to ¥14,024 million (down 12.4% from the previous fiscal year), against the backdrop of decreased revenues from consulting services for the aviation industry which has been severely affected by the COVID-19 pandemic, and from product sales due to a phased scale-down of the procurement of hardware and software products on behalf of clients which has contributed only marginally to profit. Meanwhile, a number of new projects to support client companies contributed to the Group's business performance. Such projects include services to assist with ERP cloud migration, to formulate digital transformation strategies, to revitalize organizations and personnel, and to develop new businesses and services.

Selling, general and administrative expenses amounted to ¥3,576 million (down 9.7% year on year) as increases in expenses associated with measures against COVID-19 were more than offset by a reduction in other expenses.

As a result of the decreased revenue, gross profit decreased by ¥848 million to ¥5,324 million (down 13.7% year on year), operating profit decreased by ¥463 million to ¥1,747 million (down 21.0% year on year), and ordinary profit decreased by ¥366 million to ¥1,797 million (down 16.9% year on year).

Extraordinary income came to ¥147 million mainly due to the sale of the Group's entire stake in Lawson Digital Innovation Inc. to Lawson, Inc. in April 2020. Lawson Digital Innovation is a joint venture established in 2016 primarily for the purpose of promoting the digitalization of the Lawson business. We sold our stake in the company as we achieved the intended purpose.

Total income taxes stood at ¥735 million (down 4.5% year on year).

Profit before income taxes came to ¥1,945 million (down 10.6% year on year), whereas profit attributable to owners of parent came to ¥1,210 million (down 14.0% year on year).

On the hiring front, the Company added 34 mid-career recruits and 51 new graduates in the current fiscal year. This brought its total workforce up to 554 people (up 30 year on year) including 481 consultants.

We achieved to maintain a high level of project satisfaction with a score of 94 points.

#### ii. Outlook

The outlook is based on the information available as of the date of its forecast, although the effects of the COVID-19 pandemic on our business in the future are still uncertain. In the event of changes in the situation, the outlook will be revised to reflect such changes as appropriate.

We will align our two mainstay businesses —the consulting business and the alliance business — to support client companies in their digital transformation, to invest in a range of businesses, and to establish joint ventures. Besides the above, we will reap returns from the investments we made in the past and will further drive our business growth.

To this aim, we will expand our consulting capacity (in terms of both skills and workforce). On the hiring front, 50 new graduates joined the Group on April 1, 2021. We will also continue with the policy to add talented mid-career recruits.

Through these efforts, during the fiscal year ending March 31, 2022, the Company expects to record revenue of ¥16,000 million (up 14.1% year on year), operating profit of ¥2,500 million (up 43.0% year on year), ordinary profit of ¥2,500 million (up 39.1% year on year), and profit attributable to owners of parent of ¥1,500 million (up 24.0% year on year).

### (2) Overview of Financial Position in Current Fiscal Year

#### i. Status of Assets, Liabilities, and Net assets

##### (Assets)

Current assets as of March 31, 2021 stood at ¥8,015 million (up ¥1,072 million from the previous fiscal year), mainly reflecting ¥5,275 million in cash and deposits and ¥1,787 million in accounts receivable-trade. Non-current assets came to ¥2,267 million (down ¥458 million from the previous fiscal year), mainly comprising ¥986 million in investment securities and ¥327 million in software.

## (Liabilities)

Current liabilities as of March 31, 2021 totaled ¥3,239 million (down ¥185 million from the previous fiscal year), mainly reflecting ¥1,600 million in short-term borrowings, ¥598 million in accounts payable-other, and ¥384 million in income taxes payable. Non-current liabilities came to ¥1,581 million (up ¥373 million from the previous fiscal year), mainly comprising a ¥925 million provision for share-based remuneration for directors (and other officers).

## (Net assets)

Net assets as of March 31, 2021 amounted to ¥5,462 million (up ¥426 million from the previous fiscal year), mainly reflecting ¥2,848 million in share capital, ¥3,938 million in retained earnings, and ¥2,475 million in treasury shares.

## ii. Status of Cash Flows

Cash and cash equivalents (hereinafter “net cash”) as of March 31, 2021 stood at ¥5,275 million (up ¥1,100 million from the previous fiscal year).

## (Cash flows from operating activities)

Net cash provided by operating activities totaled ¥1,598 million (versus ¥2,335 million provided in the previous fiscal year). This mainly reflected ¥1,945 million in profit before income taxes, a ¥417 million change in the provision for share-based remuneration, and ¥954 million in income taxes paid.

## (Cash flows from investing activities)

Net cash provided by investing activities amounted to ¥285 million (versus ¥2 million used in the previous fiscal year). This is attributable mainly to proceeds from sale and redemption of investment securities of ¥267 million.

## (Cash Flows from financing activities)

Net cash used in financing activities amounted to ¥783 million (versus ¥34 million provided in the previous fiscal year). This is attributable mainly to ¥400 million change in short-term borrowings, ¥734 million in purchase of treasury shares, and ¥452 million in dividends paid.

## (Reference) Trends in cash flow-related indicators

	Fiscal year ended March 31, 2019	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Shareholders' equity ratio (%)	65.1	52.1	53.1
Shareholders' equity ratio on a market value basis (%)	377.9	341.7	347.3
Ratio of interest-bearing debt to cash flow (%)	1.7	65.3	119.9
Interest coverage ratio (times)	1,322.9	1,487.4	270.5

Shareholders' equity ratio:

Shareholders' equity/Total assets

Shareholders' equity ratio on a market value basis

Market capitalization/Total assets

Ratio of interest-bearing debt to cash flow: Interest-bearing debt/Cash flow

Interest coverage ratio: Cash flow/Interest payments

Note: Market capitalization is calculated based on the number of shares outstanding (excluding treasury shares).

## 2. Basic Policy Regarding Selection of Accounting Standards

The SIGMAXYZ Group plans to continue preparing its consolidated financial statements under the Japanese Generally Accepted Accounting Principles (J-GAAP) in the foreseeable future to ensure comparability with other companies.

With regard to the application of International Financial Reporting Standards (IFRS), the Group's policy is to respond appropriately while considering conditions in Japan and abroad.

3. Consolidated Financial Statements and Important Notes  
 (1) Consolidated Balance Sheet

(Thousands of yen)

	Fiscal year ended March 31, 2020 (As of March 31, 2020)	Fiscal year ended March 31, 2021 (As of March 31, 2021)
<b>Assets</b>		
Current assets		
Cash and deposits	4,175,567	5,275,769
Accounts receivable - trade	1,912,122	1,787,267
Operational investment securities	648,433	714,796
Other	233,718	238,149
Allowance for doubtful accounts	(26,400)	-
Total current assets	6,943,442	8,015,983
Non-current assets		
Property, plant and equipment		
Buildings, net	190,971	144,150
Other, net	60,139	34,908
Total property, plant and equipment	251,110	179,058
Intangible assets		
Software	251,150	327,340
Software in progress	167,389	167,221
Other	6,729	6,177
Total intangible assets	425,268	500,739
Investments and other assets		
Investment securities	1,346,620	986,176
Deferred tax assets	245,443	220,136
Other	457,486	381,795
Total investments and other assets	2,049,550	1,588,109
Total non-current assets	2,725,930	2,267,907
Total assets	9,669,373	10,283,891

(Thousands of yen)

	Fiscal year ended March 31, 2020 (As of March 31, 2020)	Fiscal year ended March 31, 2021 (As of March 31, 2021)
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	356,138	221,061
Short-term borrowings	1,200,000	1,600,000
Accounts payable - other	899,514	598,999
Income taxes payable	660,596	384,674
Provision for share-based remuneration	193,393	203,025
Other	115,128	231,597
<b>Total current liabilities</b>	<b>3,424,770</b>	<b>3,239,357</b>
Non-current liabilities		
Long-term borrowings	300,000	300,000
Lease obligations	16,375	10,704
Provision for share-based remuneration	248,312	259,163
Provision for share-based remuneration for directors (and other officers)	556,888	925,517
Asset retirement obligations	86,444	86,444
<b>Total non-current liabilities</b>	<b>1,208,021</b>	<b>1,581,828</b>
<b>Total liabilities</b>	<b>4,632,791</b>	<b>4,821,186</b>
Net assets		
Shareholders' equity		
Share capital	2,842,098	2,848,506
Capital surplus	1,108,045	1,150,829
Retained earnings	3,181,923	3,938,630
Treasury shares	(2,095,486)	(2,475,262)
<b>Total shareholders' equity</b>	<b>5,036,581</b>	<b>5,462,704</b>
<b>Total net assets</b>	<b>5,036,581</b>	<b>5,462,704</b>
<b>Total liabilities and net assets</b>	<b>9,669,373</b>	<b>10,283,891</b>



(2) Consolidated Statements of Income and Comprehensive Income  
(Consolidated Statement of Income)

(Thousands of yen)

	Fiscal year ended March 31, 2020 (From April 1, 2019 to March 31, 2020)	Fiscal year ended March 31, 2021 (From April 1, 2020 to March 31, 2021)
Revenue	16,003,192	14,024,337
Cost of revenue	9,830,385	8,700,031
Gross profit	6,172,807	5,324,306
Selling, general and administrative expenses	3,961,262	3,576,318
Operating profit	2,211,544	1,747,987
Non-operating income		
Interest income	5,632	6,736
Dividend income	15,674	-
Share of profit of entities accounted for using equity method	-	5,286
Foreign exchange gains	3,129	643
Gain on investments in securities	5,287	6,343
Royalty income	2	7,359
Lectures fee income	14,193	18,523
Sponsorship money income	8,150	4,845
Outsourcing service income	7,200	2,720
Miscellaneous income	9,445	4,361
Total non-operating income	68,714	56,820
Non-operating expenses		
Interest expenses	1,570	5,908
Share of loss of entities accounted for using equity method	111,110	-
Commission for purchase of treasury shares	2,410	1,199
Miscellaneous loss	733	0
Total non-operating expenses	115,824	7,108
Ordinary profit	2,164,434	1,797,699
Extraordinary income		
Gain on sales of investment securities	89,015	147,345
Total extraordinary income	89,015	147,345
Extraordinary losses		
Impairment loss	76,765	-
Total extraordinary losses	76,765	-
Profit before income taxes	2,176,683	1,945,045
Income taxes - current	852,637	709,711
Income taxes - deferred	(83,315)	25,306
Total income taxes	769,321	735,018
Profit	1,407,362	1,210,026
Profit attributable to owners of parent	1,407,362	1,210,026

## (Consolidated Statement of Comprehensive Income)

(Thousands of yen)

	Fiscal year ended March 31, 2020 (From April 1, 2019 to March 31, 2020)	Fiscal year ended March 31, 2021 (From April 1, 2020 to March 31, 2021)
Profit	1,407,362	1,210,026
Comprehensive income	1,407,362	1,210,026
Comprehensive income attributable to:		
Owners of parent	1,407,362	1,210,026

(3) Consolidated Statement of Changes in Equity  
Fiscal year ended March 31, 2020 (April 1, 2019 to March 31, 2020)

(Thousands of yen)

	Shareholders' equity					Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	2,824,227	1,074,227	2,148,958	(1,491,162)	4,556,250	4,556,250
Changes during period						
Issuance of new shares	17,871	17,871			35,742	35,742
Dividends of surplus			(374,397)		(374,397)	(374,397)
Profit attributable to owners of parent			1,407,362		1,407,362	1,407,362
Purchase of treasury shares				(1,299,202)	(1,299,202)	(1,299,202)
Disposal of treasury shares		15,947		694,878	710,825	710,825
Total changes during period	17,871	33,818	1,032,964	(604,324)	480,330	480,330
Balance at end of period	2,842,098	1,108,045	3,181,923	(2,095,486)	5,036,581	5,036,581

## Fiscal year ended March 31, 2021 (April 1, 2020 to March 31, 2021)

(Thousands of yen)

	Shareholders' equity					Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	2,842,098	1,108,045	3,181,923	(2,095,486)	5,036,581	5,036,581
Changes during period						
Issuance of new shares	6,408	6,408			12,816	12,816
Dividends of surplus			(453,318)		(453,318)	(453,318)
Profit attributable to owners of parent			1,210,026		1,210,026	1,210,026
Purchase of treasury shares				(899,589)	(899,589)	(899,589)
Disposal of treasury shares		36,375		519,813	556,189	556,189
Total changes during period	6,408	42,783	756,707	(379,776)	426,123	426,123
Balance at end of period	2,848,506	1,150,829	3,938,630	(2,475,262)	5,462,704	5,462,704

## (4) Consolidated Statement of Cash Flows

(Thousands of yen)

	Fiscal year ended March 31, 2020 (From April 1, 2019 to March 31, 2020)	Fiscal year ended March 31, 2021 (From April 1, 2020 to March 31, 2021)
<b>Cash flows from operating activities</b>		
Profit before income taxes	2,176,683	1,945,045
Depreciation	236,454	226,292
Amortization of goodwill	589	-
Increase (decrease) in allowance for doubtful accounts	26,400	(26,400)
Increase (decrease) in provision for share-based remuneration	425,960	417,272
Increase (decrease) in provision for share-based remuneration for directors (and other officers)	211,545	368,628
Interest and dividend income	(21,306)	(6,736)
Interest expenses	1,570	5,908
Foreign exchange losses (gains)	(3,129)	(643)
Share of loss (profit) of entities accounted for using equity method	111,110	(5,286)
Loss (gain) on sales of shares of subsidiaries and associates	-	(146,373)
Impairment loss	76,765	-
Loss (gain) on sales of investment securities	(89,015)	(972)
Decrease (increase) in investment securities for sale	(306,972)	(66,363)
Decrease (increase) in trade receivables	(259,759)	124,854
Decrease (increase) in inventories	58,290	725
Decrease (increase) in prepaid expenses	17,817	24,550
Increase (decrease) in trade payables	4,667	(135,077)
Increase (decrease) in accounts payable - other	227,802	(295,970)
Other, net	8,163	76,504
Subtotal	2,903,638	2,505,957
Interest and dividends received	22,927	8,014
Dividends received from entities accounted for using equity method	-	44,100
Interest paid	(1,570)	(5,908)
Income taxes paid	(591,624)	(954,060)
Income taxes refund	2,571	-
Net cash provided by (used in) operating activities	2,335,942	1,598,103
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(12,933)	(2,421)
Purchase of intangible assets	(135,891)	(184,986)
Proceeds from sales of shares of subsidiaries and associates	-	225,420
Purchase of investment securities	(54,528)	(20,000)
Proceeds from sales and redemption of investment securities	437,219	267,983
Loan advances to subsidiaries and associates	(78,000)	-
Other payments	(158,813)	(17,034)
Other proceeds	-	16,141
Net cash provided by (used in) investing activities	(2,947)	285,102
<b>Cash flows from financing activities</b>		
Increase (decrease) in short-term borrowings	1,200,000	400,000
Proceeds from long-term borrowings	300,000	-
Repayments of lease obligations	(9,361)	(9,348)
Purchase of treasury shares	(1,117,930)	(734,595)
Proceeds from issuance of shares	35,742	12,816
Dividends paid	(373,608)	(452,520)

SIGMAXYZ Inc. (6088) Financial Results for the Fiscal Year Ended March 31, 2021

Net cash provided by (used in) financing activities	34,842	(783,648)
Effect of exchange rate change on cash and cash equivalents	3,129	643
Net increase (decrease) in cash and cash equivalents	2,370,966	1,100,201
Cash and cash equivalents at beginning of period	1,804,601	4,175,567
Cash and cash equivalents at end of period	4,175,567	5,275,769

- (5) Notes to Quarterly Consolidated Financial Statements  
 (Notes Regarding Assumption of a Going Concern)  
 No applicable matters to report.

(Segment Information, etc.)

[Segment information]

This information has been omitted as the SIGMAXYZ Group mainly operates in the consulting business, and other operations are not significant.

[Related information]

Fiscal year ended March 31, 2020 (April 1, 2019 to March 31, 2020)

1. Information by product and service

This information has been omitted as revenue from external customers in a single product/service category exceeds 90% of the revenue in the consolidated statement of income.

2. Information by geographic segment

(1) Revenue

This information has been omitted as revenue from Japan exceeds 90% of the revenue in the consolidated statement of income.

(2) Property, plant and equipment

This information has been omitted as the value of property, plant and equipment in Japan exceeds 90% of the property, plant and equipment in the consolidated balance sheet.

3. Information by major customer

(Thousands of yen)

Customer name	Revenue
Japan Airlines Co., Ltd.	1,720,108

Note: The names of related businesses have been omitted as the Group mainly operates in the consulting business, and other operations are not significant.

Fiscal year ended March 31, 2021 (April 1, 2020 to March 31, 2021)

1. Information by product and service

This information has been omitted as revenue from external customers in a single product/service category exceeds 90% of the revenue in the consolidated statement of income.

2. Information by geographic segment

(1) Revenue

This information has been omitted as revenue from Japan exceeds 90% of the revenue in the consolidated statement of income.

(2) Property, plant and equipment

This information has been omitted as the value of property, plant and equipment in Japan exceeds 90% of the property, plant and equipment in the consolidated balance sheet.

3. Information by major customer

This information is omitted as none of our customers account for 10% or more of the revenue in the consolidated statement of income.

[Information regarding impairment losses on non-current assets by reportable segment]

Fiscal year ended March 31, 2020 (April 1, 2019 to March 31, 2020)

This information has been omitted as the Group mainly operates in the consulting business, and other operations are not significant.

Fiscal year ended March 31, 2021 (April 1, 2020 to March 31, 2021)

No applicable matters to report.

[Information regarding amortization of goodwill and unamortized balance by reportable segment]

Fiscal year ended March 31, 2020 (April 1, 2019 to March 31, 2020)

(Thousands of yen)

	Total
Amortization for the fiscal year ended March 31, 2020	589
Balance at end of period	-

Note: The names of related businesses have been omitted as the Group mainly operates in the consulting business, and other operations are not significant.

Fiscal year ended March 31, 2021 (April 1, 2020 to March 31, 2021)

No applicable matters to report.

[Information regarding gains on bargain purchases by reportable segment]

No applicable matters to report.

(Per share information)

	Fiscal year ended March 31, 2020 (From April 1, 2019 to March 31, 2020)	Fiscal year ended March 31, 2021 (From April 1, 2020 to March 31, 2021)
Net assets per share	¥263.82	¥287.61
Profit per share	¥72.87	¥63.32
Diluted profit per share	¥72.58	¥63.26

Note: 1. In calculating “net assets per share,” shares held in trust accounts for the Employee Stock Ownership Plan (J-ESOP) and performance-linked stock compensation program were included in treasury shares excluded from the number of shares outstanding at the fiscal year-end (1,514,440 shares in the fiscal year ended March 31, 2020; 1,634,140 shares in the fiscal year ended March 31, 2021).

In addition, in calculating “profit per share” and “diluted profit per share,” the same shares were included in treasury shares excluded from the calculation of the average number of shares during the fiscal year (1,500,336 shares in the fiscal year ended March 31, 2020; 1,543,291 shares in the fiscal year ended March 31, 2021).

2. The basis used for calculating profit per share and diluted profit per share is as follows.

	Fiscal year ended March 31, 2020 (From April 1, 2019 to March 31, 2020)	Fiscal year ended March 31, 2021 (From April 1, 2020 to March 31, 2021)
Profit per share		
Profit attributable to owners of parent (thousands of yen)	1,407,362	1,210,026
Amount not attributable to common shareholders (thousands of yen)	–	–
Profit attributable to owners of the parent pertaining to common stock (thousands of yen)	1,407,362	1,210,026
Average number of shares during the year (shares)	19,312,690	19,109,979
Diluted profit per share		
Increase in common stock (shares)	76,618	17,784
Details of potential shares not included in calculation of diluted profit per share because they do not have dilutive effects	–	–